

## MOTIVATION

Why do so few people succeed?

- Many don't believe they can so they stick to what they know (which is counter productive as, when you think about it, it means there's more competition in the middle!) and with more competition self fulfilling prophesy!
- Others don't like to fail so they don't try or they waste time they could spend practicing simply comparing themselves with others.
- Some just don't have a clear vision of success and so efforts can be misplaced.

Our motivation often rests on 3 things:

- If we have a preference for doing something
- The ease at which think we can do something
- The knowledge that it will bring results.

Quick tips to burst those motivational myths:

- 1. "I've tried everything" This week Look somewhere new for inspiration!
- 2. "I don't need it" Try this for procrastination rather than write down all the "worst things that could happen" if you tried and failed; reframe it and instead write down all the worst things that could happen if you DON'T TRY
- 3. "It HAS to work!" Simply: There are no guarantees BUT if you know what results you are looking for and set a reasonable time frame to see them; at the end of the time frame change tack. Set a SMART goal – be specific with what you want, Make sure you can Measure it, Ensure it's actually achievable, and realistic and set a time frame

Motivation can be divided into 4 types:

EXTRINSIC – External drive eg money INTRINSIC – Personal desire INTROJECTED – Avoidance of guilt IDENTIFIED – *Needs* to be done sometime But as with all broad psychological concepts, this is pretty meaningless except to pass an exam on motivation.

Instead find out what is meaningful – and therefore most motivating to you.





## Website: <a href="http://www.draudreyt.com">www.draudreyt.com</a> | @draudreyt (Twitter/IG)

My motivational profile:

Write down what I identify as:

PAIN

GAIN

Unlock your Personal Power grid (Sharon Lawton <u>www.natural-flair.com</u> )





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Notes

